



**Mike Boyd**  
*Business Development  
Manager - Tank Construction  
& Repair*



## **Employment / Education**

- MMI Tank & Industrial Services, Business Development Manager 2020 - Present
- Boyd Services Company, Manufacturer's Rep. 2014 - 2020
- Brown Minneapolis Tank, VP Sales, 2010 - 2014
- Columbian Tech Tank, Regional Manager, 2006 - 2010
- Kansai Wire Netting USA, VP Operations, 1998 - 2006
- Corrpro Companies, Regional Manager, 1984 - 1998
- Rice University, The Management Program, Houston, TX
- Delta State University, BBA, 1984

## **Management Responsibility**

Mike is the Business Development Manager for the Tank Division at MMI Tank & Industrial Services. His responsibilities include project estimating, business development, and proposal generation.

## **Experience**

Mike has over 40 years' experience in Engineering and Construction Sales. His background also includes Project Management experience in the tank and corrosion control industry. He is well versed in API-650, AWWA D-100 & D103 tanks as well as ASME type vessels. Mike has a wealth of experience addressing various markets including Oil & Gas, Municipal, Mining, Power, and Chemical Markets. Customers include Facility Owners, Engineering Design Firms, General Contractors, Municipalities, and EPC Firms.